Case Study: India Sourcing

CLIENT

USD 600 Million plus group, one of the most reputed European manufacturer of Field/Competition Fire Arms and Optics.

GOAL

To identify and qualify new low cost suppliers in India for high precision machined investment casting components for fire arms.

Pinnacle Value Add

- End to End project support
- 04 potential suppliers identified
- All suppliers ISO certified
- Development of 04 parts
- Total Annual spend $470,000

Savings of 42.5% on total spend